



Joe Adame & Associates, Inc.

FULL SERVICE COMMERCIAL & INDUSTRIAL REAL ESTATE



MARK ADAME, CCIM, SIOR

EDUCATION

FINANCE, BACHELORS (REAL ESTATE FOCUSED)

Texas A&M University

FALL, 1992-SPRING, 1997

College Station, TX

CCIM - COMMERCIAL INVESTMENT REAL ESTATE INSTITUTE - Designated Member

SIOR - SOCIETY OF INDUSTRIAL & OFFICE REALTORS - Designated Member

BUSINESS/ WORK EXPERIENCE

BROKERAGE/DEVELOPMENT

Joe Adame & Associates, Inc.

- Commercial Brokerage
 - Land Sales
 - Investment Property Sales
 - Industrial Sales
 - Leasing
- Real Estate Development
 - Retail
 - Self-storage
 - Residential
- Consulting

2000-Present

Corpus Christi, TX

ANALYST - REAL ESTATE STRUCTURED DEBT

Bank of America, N.A.

- Responsible for underwriting revolving debt facilities as well as construction financing for retail, multi-family and office REITs and Opportunity Funds.
- Responsible for real estate development proformas and financial modeling.
- Responsible for internal monitoring and reporting of loans regarding maintenance of financial covenants.
- Responsible for monitoring bank debt exposure with existing clients.

1997-2000

Houston, TX

RESEARCHER

Jameson Research, Inc./CoStar Group

- Surveyed tenants in office and industrial space throughout the Dallas/Ft. Worth area.
- Researched and reported new properties for sale or lease.
- Updated the company's database with the data collected.
- Reported on new construction and available space.

SUMMER, 1996

Dallas, TX

CIVIC, SOCIAL & BUSINESS ACTIVITIES & ORGANIZATIONS

- Goodwill Industries of South Texas - Current Vice Chair
- Downtown Management District - Current Board Member
- City of Corpus Christi Planning Commission - Current Board Member
- Corpus Christi Country Club - Current Board Member
- Annapolis Christian Academy Foundation - Current Board Member
- Certified Commercial Investment Member (CCIM)
- Society of Industrial and Office Realtors member (SIOR)